

We've got what it takes

... in licensing

Your questions:

- We need high-value license agreements with big pharma companies to increase our value. Who will support us?
- We wish to make the most of our patents. We think about licensing them. Will this add to our profit?
- We have established modern production technologies and would like to license substances in. Who introduces us to potential partners?
- For the first time we are planning to grant a license to a company. Who has the adequate experience and supports us in planning and conducting the licensing negotiations?

Our service:

ASPIRAS assists in making contact with national and international partners, identifies suitable potential partners via a match making process and helps to make the partnership work in a profitable way. Tools for economic evaluation are available at ASPIRAS. And ASPIRAS is also a competent negotiator.



ASPIRAS documents all necessary data like scientific informations, commercial calculations and patent information. A schedule for the licensing negotiations will be arranged.

A development plan will be formulated by the ASPIRAS team according to the guidelines for calculation of development costs.

Your contact:

Cathrin Pauly, pharmacist, MBA

- More than 16 years experience in well-known pharmaceutical companies
- Specialisation in project management and business development

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Dr. rer. nat. Harald Borbe

- More than 20 years experience as a leading scientist in pharmaceutical industry
- Long-standing experience in the development of new drug substances and in innovation and R&D management

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